

**AYSO Annual Budget**  
**Section L Area 11 Region 41**

For the 12 month period beginning:

July 1, 2018 Ending: June 30, 2019

**Estimated Revenues:**

	<b>Budget</b>	<b>Per Player</b>
4005 Registration Fees (see bottom right)	\$ 58,000.00	130.00
4310 Sponsors/Contributions/Donations	5,000	11.11
9105 Interest Income	50	0.11
4959 Other Income (Describe)	0	0.00
		0.00
		0.00
<b>Total Estimated Revenue (R):</b>	<b>\$ 63,050.00</b>	<b>140.11</b>

**Estimated Expenditures:**

5101 Uniforms: Players	9000	20.00	\$20/player
5102 Uniforms: Coaches	800	1.78	
5103 Uniforms: Referees	500	1.11	
5104 Uniforms: Other	1200	2.67	
5111 Field Expenses	3600	8.00	
5115 Park Fees	4000	8.89	
5146 Equipmt Purchases & Storage Exp	4000	8.89	\$2.3K storage, rest equip/balls/nets etc
5255 Ads/Newsletter/Yearbook/Pictures	5000	11.11	Pictures @ \$5 per fall player plus Advertising
5261 Fund-raising Expenses: Concessions			
5262 Fund-raising: Other			
5274 Awards & Volunteer Recognition	6000	13.33	\$8/player Trophies; \$1.8kVol App Dinner; \$.7K Ref Recognition
5275 Donations	500		
5431 Clinic Training Expenses: Player	5000	11.11	
5432 Clinic Training Expenses: Coaches	250	0.56	

**Estimated Expenditures:**

	<b>Budget</b>	<b>Per Player</b>	
5433 Clinic Training Expenses: Referees	200	0.44	
5434 Clinic Training Expenses: Other	300	0.67	
5701 Payments to AYSO: Inter-regional	1500	3.33	Estimated Area Expense Allocation
5702 Payments to AYSO: NSTC		0.00	
5703 Payments to AYSO: Registration Fees	7875	17.50	\$17.50 (Average \$17 with returning Spring)
5704 Payments to AYSO: Supply Center	500	1.11	
5801 Fixed Assets (over \$1,000)		0.00	
7401 Travel: Other	400	0.89	
7430 Conferences / Meetings	2250	5.00	Venue fee plus Other Registration Expense
7431 Section / NAGM	250	0.56	
7435 Travel Mileage	1000	2.22	
7515 Phone / Internet / Website	1300	2.89	Hosting\Development
7535 Postage	1000	2.22	
7625 Office Supplies	700	1.56	
7695 Miscellaneous Supplies	500	1.11	
8305 Bank Fees	400	0.89	
8595 Other Expenses	3000	6.67	Auditor-Consultant/Credit Card fees/ misc
Contingency			
<b>Total Estimated Expenditures (E):</b>	<b>\$ 61,025.00</b>	<b>134.50</b>	

**Estimated Cash Increase (Decrease):** (R-E) \$ 2,025.00

**Cash Balance from Prior Season:** not final \$73,040

**Estimated Ending Cash Balance:** \$ 75,065.00

Comments: The (Loss) is due to: 1) player count vs. fixed costs, 2) Player development & coach training for rebuilding, and 3) financial assistance to disadvantaged players

Treasurer's Name & Signature:

*A. W. R.*

Date: 5/15/2018

Executive Member's Name & Signature:

*Alan Tomlinson*

Date: 5-15-18

DUE DATES:		PLEASE COMPLETE THIS SECTION:		
Region: 30 days prior to end of fiscal year - June 1		Players	Fee	Registration fees
Area discretionary account: July 1		Fall-Average	350 x 130.00	=
Section discretionary account: July 1		Fall-Discout	_____ x _____	=
		Fall-Discout	_____ x _____	=
		Fall-Discout	_____ x _____	=
		Fall-No Discout	_____ x _____	=
		Spring	100 x 125.00	=
			450 <b>Total</b>	

- ▶ Mail or fax (310-643-5310) to AYSO National Support Center • 12501 S. Isis Avenue • Hawthorne CA 90250
- ▶ A copy should be submitted to your Area Director